



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

I certify that I have read and recorded all bids received in response to the "Invitation for Bids".

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND:										
1. Dense Soda Ash - 58% (granular) - 50-lb Bag		NO BID		NO BID		NO BID	NO BID	NO BID		NO BID
2. Dense Soda Ash - 58% (granular) - Tanker		NO BID		NO BID		NO BID	NO BID	NO BID		NO BID
3. Liquid Chlorine - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID	\$ 666.66	\$ 7,333.26		NO BID
4. Liquid Chlorine - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID	\$ 420.00	\$ 67,200.00		NO BID
5. Fluorosilicic Acid - 23% - Drum		NO BID		NO BID		NO BID	NO BID	NO BID		NO BID
6. Fluorosilicic Acid - 23% - Tanker		NO BID		NO BID		NO BID	NO BID	NO BID		NO BID
7. Liquid Sulfur Dioxide - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID	\$ 1,333.33	\$ 14,666.63		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)		NO BID		NO BID		NO BID		NO BID		NO BID
8. Liquid Sulfur Dioxide - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID	\$ 800.00	\$ 140,000.00		NO BID
9. Hydrated Lime - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
10. Liquid Alum - 48.5% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Ferric Chloride - 33% - Tanker	\$ 98.60	\$ 211,990.00		NO BID		NO BID		NO BID		NO BID
12. Caustic Soda - 25% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 25% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Caustic Soda - 50% - 15 Gal Del		NO BID		NO BID		NO BID		NO BID		NO BID



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	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
15. Caustic Soda - 50% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Phosphoric Acid - 75% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
17. Phosphoric Acid - 75% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
18. Sodium Silicofluoride - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
19. Ferric Sulfate - 13% - Tanker	\$ 1,328.00	\$ 179,280.00		NO BID		NO BID		NO BID		NO BID
20. Powdered Activated Carbon - 50-Lb Bag		NO BID		NO BID	\$ 1,488.00	\$ 40,920.00		NO BID		NO BID
21. Potassium Permanganate - 55-Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
22. Sodium Hypochlorite - 12% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
23. Sodium Hypochlorite - 12% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
24. Sodium Hypochlorite - 12% - 15-Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
25. Sodium Hypochlorite - 12% - Mini-Bulk - 400 Gal.		NO BID		NO BID		NO BID		NO BID		NO BID
26. Sodium Hypochlorite - 12% - Mini-Bulk - 1000 Gal		NO BID		NO BID		NO BID		NO BID		NO BID
27. Sodium Bisulfite - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
28. Sodium Bisulfite - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
29. Methanol - Tanker - Gallons		NO BID		NO BID		NO BID		NO BID		NO BID
30. Methanol - Mini-Bulk - Gallons		NO BID		NO BID		NO BID		NO BID		NO BID
31. Polymer P1 - Thickener-WAS - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
32. Polymer P2 - Dewatering-Digested Sludge - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
33. Polymer P3 - Coagulant Aid - 55 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID
34. Polymer P4 - Filter Aid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
35. Polymer P5 - Thickener - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (Cont'd)										
36. Polymer P6 - Coagulant/Flocculant - 5 Gal Pail		NO BID		NO BID		NO BID		NO BID		NO BID
37. Polymer P7 - Coagulant/Flocculant - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
38. Polymer P7 - Coagulant Flocculant - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
39. Polymer P8 - Coagulant Polymer - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
40. Polymer P9 - Coagulant/Flocculent - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
41. Polymer P10 - Coagulant/Flocculent - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
1. Liquid Chlorine 100% - 150 Lb Cylinder		NO BID		NO BID		NO BID	\$ 0.33	\$ 1,584.00		NO BID
2. Sodium Silica Fluoride - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
3. Hydrated Lime - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
4. Del Pac 2020 - Poly Aluminum Chloride - Tanker	\$ 1.60	\$ 32,000.00	\$ 2.042	\$ 40,834.80		NO BID		NO BID		NO BID
5. DelPac 1525 - Polalu,inumchloride - Tanker	\$ 1.51	\$ 122,310.00	\$ 1.949	\$ 157,901.00		NO BID		NO BID		NO BID
6. Sodium Hydroxide 25% - Liquid Caustic Soda - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
7. Soda Ash Light - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID

ITEM #4 TOTAL FOR GULBRANDSEN IS ACTUALLY \$40,840.00

ITEM #5 TOTAL FOR GULBRANDSEN IS ACTUALLY \$157,869.00



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
8. Sodium Hypochlorite 15% Solution - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
9. Powdered Activated Carbon (PAC) - 50 Lb Bag		NO BID		NO BID	\$ 0.819	\$ 6,552.00		NO BID		NO BID
10. Methanol Liquid 100% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
11. Chlorinating Tables - 55 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
12. Granular Chlorine HTH - 100 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
13. Sodium Bisulfite Tablets 3 inch - 55 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
14. Phosphoric Acid 35% - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID



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	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF ABERDEEN (cont'd)										
15. AQUA MAG, Sequestering Water Distribution - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
16. POLLU-TREAT C478m Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
17. POLLU-TREAT C498, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
18. POLLU-TREAT C905, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID

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C. CITY OF HAVRE DE GRACE

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	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF HAVRE DE GRACE (cont'd)										
8. Del Pac 1525 - Bulk	\$ 1.51	\$ 51,090.68	\$ 2.103	\$ 71,164.92		NO BID		NO BID		NO BID
9. 25% Caustic - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
10. Hypo Chlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
12. Lime - 50 Lb Bags on Pallets		NO BID		NO BID		NO BID		NO BID		NO BID

ITEM #8 TOTAL FOR GULBRANDSEN IS ACTUALLY \$71,154.77



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
D. ANNE ARUNDEL COUNTY, MARYLAND										
1. Calcium Nitrate Double Salt (BIOXIDE) - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
2. Chlorine - 1-ton cylinder		NO BID		NO BID		NO BID	\$ 380.00	\$ 49,400.00		NO BID
3. Fluorosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
4. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hydroxide 25% concentration - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sodium Hypochlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Sulfur Dioxide - 1-Ton Cylinder		NO BID		NO BID		NO BID	\$ 800.00	\$ 43,200.00		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
8. Ferric Chloride - Bulk	\$ 309.00	\$ 77,250.00		NO BID		NO BID		NO BID		NO BID
9. Ferrous Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
10. Phosphoric Acid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C		NO BID		NO BID		NO BID		NO BID		NO BID
12. Menthanol		NO BID		NO BID		NO BID		NO BID		NO BID
13. Fluorosilicic Acid - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
14. Fluorosilicic Acid - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID



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	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
15. Ferris Chloride - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
16. Ferric Chloride - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID
17. Ferrous Sulfate - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
18. Ferrous Sulfate - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID



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	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
E. CARROLL COUNTY, MARYLAND										
1. Hydoflousilicic Acid - 2300 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Hydroxide 50% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
3. Potassium Permanganate CAIROX Flowing Grade - 330 Lb Drum		NO BID		NO BID		NO BID		NO BID		NO BID
4. Aluminum Chlorohydrate (CES-PACL2000) - 4000 Tank	\$ 2.34	\$ 93,600.00	\$ 3.23	\$ 128,992.00		NO BID		NO BID		NO BID
5. Sodium Hypochlorite 15% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sulfuric Acid - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
7. Citric Acid (50% Solution) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID

ITEM #4 TOTAL FOR GULBRANDSEN IS ACTUALLY \$129,000.00

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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown, WV	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
8. Sodium Bisulfite 38% - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
9. Orthophosphate (CP722) (Ortho poly phosphate blend) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
10. DE (Diatemaceous earth) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
11. Zeetag 8814 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
12. Aluminum Sulfate - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
14. Polymer-CL835 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID

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CARROLL COUNTY, MARYLAND (cont'd)

15. Sodium Chloride (Resin Guard Salt Pellets)
50 Lb Bags



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	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
F. WASHINGTON SUBURBAN SANITARY COMMISSION (WSSC)										
1. Aluminum Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
2. Caustic Soda - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
3. Chlorine, 105# - Cylinders		NO BID		NO BID		NO BID	\$ 60.00	\$ 8,400.00		NO BID
4. Chlorine, 1 Ton Containers - Cylinders		NO BID		NO BID		NO BID	\$ 450.00	\$ 459,000.00		NO BID
5. Ferric Chloride - Bulk	\$ 363.00	\$ 735,075.00		NO BID		NO BID		NO BID		NO BID
6. Hydrofluofluosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Hydrated Lime - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 142.25	\$ 369,850.00



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	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
8. Phosphoric Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. Potassium Permanganate - Pails		NO BID		NO BID		NO BID		NO BID		NO BID
10. Potassium Permanganate - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
11. Powder Activated Carbon - Bulk		NO BID		NO BID	\$ 1,338.00	\$ 474,990.00		NO BID		NO BID
12. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
13. Sodium Carbonate (Soda Ash) - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Sodium Hypochlorite - Full - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

I certify that I have read and recorded all bids received in response to the "Invitation for Bids".

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
15. Sodium Hypochlorite - Short - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Sulfur Dioxide - 150 lb - Cylinders		NO BID		NO BID		NO BID	\$ 100.00	\$ 2,000.00		NO BID
17. Sulfuric Acid, 50% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
18. Sulfuric Acid, 93% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
19. Granular Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 155.00	\$ 248,000.00
20. Small Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
21. Medium Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 155.00	\$ 137,950.00



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BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
22. Methanol - Bulk - Gal		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 5%		0%		0%		0%		0%		0%
Contract Increases by 10%		0%		0%		0%		0%		0%
Contract Increases by 15%		0%		0%		0%		0%		0%
Contract Increasses by 25%		0%		0%		0%		0%		0%
Contract Increases by 40%		0%		0%		0%		0%		0%
Contract Increases by 50%		0%		0%		0%		0%		0%
Contract Increases by 75%		0%		0%		0%		0%		0%



DEPARTMENT OF PROCUREMENT TABULATION OF BIDS

BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Kemira Water Solutions Lawrence, KS		Gulbrandsen Tehcnologies Clinton, NJ		Jacobi Carbons, Inc. Columbus, OH		JCL Jones Chemicals Milford, VA		Greer Industries, Inc. Morgantown. WV	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 100%		0.00%		0.00%		0.00%		0.00%		0.00%



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND:									
1. Dense Soda Ash - 58% (granular) - 50-lb Bag	NO BID		NO BID		NO BID		NO BID		NO BID
2. Dense Soda Ash - 58% (granular) - Tanker	NO BID		NO BID	\$ 412.00	\$ 630,360.00		NO BID		NO BID
3. Liquid Chlorine - 100% - 150-lb Cylinder	NO BID		NO BID		NO BID		NO BID		NO BID
4. Liquid Chlorine - 100% - 2000-lb Cylinder	NO BID		NO BID		NO BID		NO BID		NO BID
5. Fluorosilicic Acid - 23% - Drum	NO BID		NO BID		NO BID		NO BID	\$ 1,017.17	\$ 34,583.78
6. Fluorosilicic Acid - 23% - Tanker	NO BID		NO BID		NO BID	\$ 348.90	\$ 27,912.00		NO BID
7. Liquid Sulfur Dioxide - 100% - 150-lb Cylinder	NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
8. Liquid Sulfur Dioxide - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
9. Hydrated Lime - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
10. Liquid Alum - 48.5% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Ferric Chloride - 33% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
12. Caustic Soda - 25% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 25% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Caustic Soda - 50% - 15 Gal Del		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
15. Caustic Soda - 50% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Phosphoric Acid - 75% - Drum		NO BID		NO BID		NO BID		NO BID	\$ 1,414.14	\$ 48,646.42
17. Phosphoric Acid - 75% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID	\$ 8.43	\$ 53,952.00
18. Sodium Silicofluoride - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
19. Ferric Sulfate - 13% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
20. Powdered Activated Carbon - 50-Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
21. Potassium Permanganate - 55-Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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DATE 4/30/14

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
22. Sodium Hypochlorite - 12% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
23. Sodium Hypochlorite - 12% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
24. Sodium Hypochlorite - 12% - 15-Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
25. Sodium Hypochlorite - 12% - Mini-Bulk - 400 Gal.		NO BID		NO BID		NO BID		NO BID		NO BID
26. Sodium Hypochlorite - 12% - Mini-Bulk - 1000 Gal		NO BID		NO BID		NO BID		NO BID		NO BID
27. Sodium Bisulfite - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
28. Sodium Bisulfite - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
29. Methanol - Tanker - Gallons		NO BID		NO BID		NO BID		NO BID		NO BID
30. Methanol - Mini-Bulk - Gallons		NO BID		NO BID		NO BID		NO BID		NO BID
31. Polymer P1 - Thickener-WAS - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
32. Polymer P2 - Dewatering-Digested Sludge - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
33. Polymer P3 - Coagulant Aid - 55 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID
34. Polymer P4 - Filter Aid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
35. Polymer P5 - Thickener - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (Cont'd)										
36. Polymer P6 - Coagulant/Flocculant - 5 Gal Pail		NO BID		NO BID		NO BID		NO BID		NO BID
37. Polymer P7 - Coagulant/Flocculant - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
38. Polymer P7 - Coagulant Flocculant - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
39. Polymer P8 - Coagulant Polymer - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
40. Polymer P9 - Coagulant/Flocculent - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
41. Polymer P10 - Coagulant/Flocculent - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
1. Liquid Chlorine 100% - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Silica Fluoride - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
3. Hydrated Lime - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
4. Del Pac 2020 - Poly Aluminum Chloride - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
5. DelPac 1525 - Polaluminumchloride - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sodium Hydroxide 25% - Liquid Caustic Soda - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
7. Soda Ash Light - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID



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RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
8. Sodium Hypochlorite 15% Solution - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
9. Powdered Activated Carbon (PAC) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
10. Methanol Liquid 100% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
11. Chlorinating Tables - 55 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
12. Granular Chlorine HTH - 100 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
13. Sodium Bisulfite Tablets 3 inch - 55 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
14. Phosphoric Acid 35% - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID	\$ 4.94	\$ 3,260.40



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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF ABERDEEN (cont'd)										
15. AQUA MAG, Sequestering Water Distribution - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID	\$ 5.42	\$ 21,463.20
16. POLLU-TREAT C478m Polymer Cationic - 50 Lb Bag	\$ 2.48	\$ 52,700.00		NO BID		NO BID		NO BID		NO BID
17. POLLU-TREAT C498, Polymer Cationic - 50 Lb Bag	\$ 2.35	\$ 29,375.00		NO BID		NO BID		NO BID		NO BID
18. POLLU-TREAT C905, Polymer Cationic - 50 Lb Bag	\$ 2.30	\$ 11,500.00		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
C. CITY OF HAVRE DE GRACE										
1. Liquid Chlorine - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Poly-aluminum Chloride - Mini-Bulk - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
3. Powdered Activated Carbon - 50-Lb Bags on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
4. Poly-Ortho Phosphate - Mini-Bulk		NO BID		NO BID		NO BID		NO BID	\$ 5.39	\$ 12,127.50
5. Sodium Silicofluoride (Sodium Fluorosilicate) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
6. Soda Ash - Dense (granular) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
7. Aluminum Sulfate - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID



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RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF HAVRE DE GRACE (cont'd)										
8. Del Pac 1525 - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. 25% Caustic - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
10. Hypo Chlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
12. Lime - 50 Lb Bags on Pallets		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
D. ANNE ARUNDEL COUNTY, MARYLAND										
1. Calcium Nitrate Double Salt (BIOXIDE) - Gal		NO BID	\$ 2.171	\$ 408,148.00		NO BID		NO BID		NO BID
2. Chlorine - 1-ton cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
3. Fluorosilicic Acid - Bulk		NO BID		NO BID		NO BID	\$ 1.77	\$ 44,250.00		NO BID
4. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hydroxide 25% concentration - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sodium Hypochlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Sulfur Dioxide - 1-Ton Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID



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BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
8. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. Ferrous Sulfate - Bulk		NO BID	\$ 0.613	\$ 345,119.00		NO BID		NO BID		NO BID
10. Phosphoric Acid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID	\$ 8.87	\$ 443.50
11. Micro C		NO BID		NO BID		NO BID		NO BID		NO BID
12. Menthanol		NO BID		NO BID		NO BID		NO BID		NO BID
13. Fluorosilicic Acid - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
14. Fluorosilicic Acid - Extra Stop Fee		NO BID		NO BID		NO BID	\$50/STOP AFTER 1ST STOP	NO BID		NO BID

The seal of Harford County, Maryland, is a circular emblem. The outer ring is blue with the text "HARFORD COUNTY" at the top and "MARYLAND" at the bottom in white capital letters. Inside the ring is a shield with a blue and white wavy pattern. Above the shield is a white sailboat on a blue background. Below the shield is a blue banner with white text that reads "ESTABLISHED BY ACT OF THE LEGISLATURE 1773".

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID NO. AND TITLE:

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14ANNE ARUNDEL COUNTY, MARYLAND (cont'd)



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

I certify that I have read and recorded all bids received in response to the "Invitation for Bids".

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
E. CARROLL COUNTY, MARYLAND										
1. Hydoflousilicic Acid - 2300 Lb Tote		NO BID		NO BID		NO BID		NO BID	\$ 1,044.00	\$ 10,440.00
2. Sodium Hydroxide 50% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
3. Potassium Permanganate CAIROX Flowing Grade - 330 Lb Drum		NO BID		NO BID		NO BID		NO BID		NO BID
4. Aluminum Chlorohydrate (CES-PACL2000) - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hypochlorite 15% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sulfuric Acid - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
7. Citric Acid (50% Solution) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID	\$ 2,211.00	\$ 17,688.00



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RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
8. Sodium Bisulfite 38% - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
9. Orthophosphate (CP722) (Ortho poly phosphate blend) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID	\$ 1,829.29	\$ 16,463.61
10. DE (Diatemaceous earth) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
11. Zeetag 8814 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
12. Aluminum Sulfate - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
14. Polymer-CL835 - 55 Gal Drum	\$ 733.50	\$ 44,010.00		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
15. Sodium Chloride (Resin Guard Salt Pellets) 50 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
F. WASHINGTON SUBURBAN SANITARY COMMISSION (WSSC)										
1. Aluminum Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
2. Caustic Soda - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
3. Chlorine, 105# - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
4. Chlorine, 1 Ton Containers - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
5. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
6. Hydrofluofluosilicic Acid - Bulk		NO BID		NO BID		NO BID	\$ 348.90	\$ 366,345.00		NO BID
7. Hydrated Lime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
8. Phosphoric Acid - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 1,037.00	\$ 425,170.00
9. Potassium Permanganate - Pails		NO BID		NO BID		NO BID		NO BID		NO BID
10. Potassium Permanganate - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
11. Powder Activated Carbon - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
12. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
13. Sodium Carbonate (Soda Ash) - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Sodium Hypochlorite - Full - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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BID DATE: 4/30/2014

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DATE 4/30/14

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
15. Sodium Hypochlorite - Short - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Sulfur Dioxide - 150 lb - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
17. Sulfuric Acid, 50% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
18. Sulfuric Acid, 93% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
19. Granular Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
20. Small Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
21. Medium Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
22. Methanol - Bulk - Gal		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 5%		0%		0%		0%		0%		0%
Contract Increases by 10%		0%		0%		0%		0%		0%
Contract Increases by 15%		0%		0%		0%		0%		0%
Contract Increases by 25%		0%		0%		0%		0%		0%
Contract Increases by 40%		0%		0%		0%		0%		0%
Contract Increases by 50%		0%		0%		0%		5%		0%
Contract Increases by 75%		0%		0%		0%		5%		0%



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PROCUREMENT _____

DATE _____

RECORDER _____

DATE _____

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Pollu-Tech Inc. DuBois, PA		Evoqua Water Tech. Sarasota, FL		BHS Marketing, LLC Salt Lake City, UT		Mosaic Crop Nutrition Lithia, FL		Shannon Chemical Malvern, PA	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 100%		0%		0%		0%		5%		0%



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND:										
1. Dense Soda Ash - 58% (granular) - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
2. Dense Soda Ash - 58% (granular) - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
3. Liquid Chlorine - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
4. Liquid Chlorine - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
5. Fluorosilicic Acid - 23% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
6. Fluorosilicic Acid - 23% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
7. Liquid Sulfur Dioxide - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshal, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsippany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
8. Liquid Sulfur Dioxide - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
9. Hydrated Lime - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
10. Liquid Alum - 48.5% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Ferric Chloride - 33% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
12. Caustic Soda - 25% - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 146.00	\$ 51,100.00
13. Caustic Soda - 25% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID	\$ 2.74	\$ 13,700.00
14. Caustic Soda - 50% - 15 Gal Del		NO BID		NO BID		NO BID		NO BID		NO BID

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

PROCUREMENT DANIEL GUTHRIE

RECORDER KELLY D'ANNA

DATE 4/30/14

HARFORD COUNTY, MARYLAND (cont'd)



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshal, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsippany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
22. Sodium Hypochlorite - 12% - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 2.65	\$ 18,550.00
23. Sodium Hypochlorite - 12% - Drum		NO BID		NO BID		NO BID		NO BID	\$ 1.48	\$ 44,400.00
24. Sodium Hypochlorite - 12% - 15-Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
25. Sodium Hypochlorite - 12% - Mini-Bulk - 400 Gal.		NO BID		NO BID		NO BID		NO BID		NO BID
26. Sodium Hypochlorite - 12% - Mini-Bulk - 1000 Gal		NO BID		NO BID		NO BID		NO BID		NO BID
27. Sodium Bisulfite - 55 Gal Drum	\$ 884.44	\$ 4,422.20		NO BID		NO BID		NO BID		NO BID
28. Sodium Bisulfite - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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HARFORD COUNTY, MARYLAND (cont'd)



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (Cont'd)										
36. Polymer P6 - Coagulant/Flocculant - 5 Gal Pail		NO BID		NO BID		NO BID		NO BID		NO BID
37. Polymer P7 - Coagulant/Flocculant - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
38. Polymer P7 - Coagulant Flocculant - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
39. Polymer P8 - Coagulant Polymer - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
40. Polymer P9 - Coagulant/Flocculent - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
41. Polymer P10 - Coagulant/Flocculent - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshal, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsippany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
1. Liquid Chlorine 100% - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Silica Fluoride - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
3. Hydrated Lime - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
4. Del Pac 2020 - Poly Aluminum Chloride - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
5. DelPac 1525 - Polalu,inumchloride - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sodium Hydroxide 25% - Liquid Caustic Soda - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 0.804	\$ 46,632.00
7. Soda Ash Light - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshal, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsippany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
8. Sodium Hypochlorite 15% Solution - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 1.25	\$ 30,000.00
9. Powdered Activated Carbon (PAC) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
10. Methanol Liquid 100% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
11. Chlorinating Tables - 55 Lb Pail	\$ 3.3982	\$ 1,121.41		NO BID		NO BID		NO BID		NO BID
12. Granular Chlorine HTH - 100 Lb Pail	\$ 2.5042	\$ 500.84		NO BID		NO BID		NO BID		NO BID
13. Sodium Bisulfite Tablets 3 inch - 55 Lb Pail	\$ 3.6520	\$ 1,205.16		NO BID		NO BID		NO BID		NO BID
14. Phosphoric Acid 35% - 55 Gal Drum	\$ 5.2930	\$ 3,493.38		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshal, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsippany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF ABERDEEN (cont'd)										
15. AQUA MAG, Sequestering Water Distribution - 55 Gal Drum	\$ 7.103	\$ 28,127.88		NO BID	\$ 7.296	\$ 28,892.16		NO BID		NO BID
16. POLLU-TREAT C478m Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
17. POLLU-TREAT C498, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
18. POLLU-TREAT C905, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshal, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsippany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
C. CITY OF HAVRE DE GRACE										
1. Liquid Chlorine - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Poly-aluminum Chloride - Mini-Bulk - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
3. Powdered Activated Carbon - 50-Lb Bags on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
4. Poly-Ortho Phosphate - Mini-Bulk	\$ 5.834	\$ 13,126.50		NO BID		NO BID		NO BID		NO BID
5. Sodium Silicofluoride (Sodium Fluorosilicate) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
6. Soda Ash - Dense (granular) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
7. Aluminum Sulfate - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF HAVRE DE GRACE (cont'd)										
8. Del Pac 1525 - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. 25% Caustic - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 0.804	\$ 20,253.34
10. Hypo Chlorite - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 3.35	\$ 5,974.40
11. Micro C - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
12. Lime - 50 Lb Bags on Pallets		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

I certify that I have read and recorded all bids received in response to the "Invitation for Bids".

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshal, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsippany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
D. ANNE ARUNDEL COUNTY, MARYLAND										
1. Calcium Nitrate Double Salt (BIOXIDE) - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
2. Chlorine - 1-ton cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
3. Fluorosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
4. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hydroxide 25% concentration - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 0.835	\$ 67,635.00
6. Sodium Hypochlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Sulfur Dioxide - 1-Ton Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID



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BID DATE: 4/30/2014

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshal, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsippany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
8. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. Ferrous Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
10. Phosphoric Acid - 55 Gal Drum	\$ 5.216	\$ 50,791.50		NO BID		NO BID		NO BID		NO BID
11. Micro C		NO BID		NO BID		NO BID		NO BID		NO BID
12. Menthanol		NO BID		NO BID		NO BID		NO BID		NO BID
13. Fluorosilicic Acid - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
14. Fluorosilicic Acid - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
15. Ferris Chloride - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
16. Ferric Chloride - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID
17. Ferrous Sulfate - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
18. Ferrous Sulfate - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshal, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsippany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
E. CARROLL COUNTY, MARYLAND										
1. Hydoflousilicic Acid - 2300 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Hydroxide 50% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
3. Potassium Permanganate CAIROX Flowing Grade - 330 Lb Drum	\$ 857.08	\$ 2,571.24		NO BID		NO BID		NO BID		NO BID
4. Aluminum Chlorohydrate (CES-PACL2000) - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hypochlorite 15% - 4000 Tank		NO BID		NO BID		NO BID		NO BID	\$ 1.15	\$ 20,125.00
6. Sulfuric Acid - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
7. Citric Acid (50% Solution) - 3600 Lb Tote	\$ 2,274.74	\$ 18,197.92		NO BID		NO BID		NO BID		NO BID



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BID DATE: 4/30/2014

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshal, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsippany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
8. Sodium Bisulfite 38% - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
9. Orthophosphate (CP722) (Ortho poly phosphate blend) - 3600 Lb Tote	\$ 2,070.50	\$ 18,634.50		NO BID		NO BID		NO BID		NO BID
10. DE (Diatemaceous earth) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
11. Zeetag 8814 - 55 Gal Drum	\$ 973.87	\$ 4,869.35		NO BID		NO BID		NO BID		NO BID
12. Aluminum Sulfate - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
14. Polymer-CL835 - 55 Gal Drum	\$ 989.21	\$ 59,352.60		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
15. Sodium Chloride (Resin Guard Salt Pellets) 50 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshall, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsipany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
F. WASHINGTON SUBURBAN SANITARY COMMISSION (WSSC)										
1. Aluminum Sulfate - Bulk		NO BID		NO BID		NO BID	\$ 422.00	\$ 1,457,588.00		NO BID
2. Caustic Soda - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
3. Chlorine, 105# - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
4. Chlorine, 1 Ton Containers - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
5. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
6. Hydrofluofluosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Hydrated Lime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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BID DATE: 4/30/2014

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DATE 4/30/14

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshall, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsipany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
8. Phosphoric Acid - Bulk		NO BID		NO BID	\$ 1,080.00	\$ 442,800.00		NO BID		NO BID
9. Potassium Permanganate - Pails		NO BID		NO BID	\$ 5,560.00	\$ 139,000.00		NO BID		NO BID
10. Potassium Permanganate - Totes		NO BID		NO BID	\$ 5,160.00	\$ 645,000.00		NO BID		NO BID
11. Powder Activated Carbon - Bulk		NO BID	\$ 1,240.00	\$ 440,200.00		NO BID		NO BID		NO BID
12. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
13. Sodium Carbonate (Soda Ash) - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Sodium Hypochlorite - Full - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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DATE 4/30/14

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshall, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsipany, NJ		PVS Minibulk, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
15. Sodium Hypochlorite - Short - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Sulfur Dioxide - 150 lb - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
17. Sulfuric Acid, 50% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
18. Sulfuric Acid, 93% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
19. Granular Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
20. Small Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
21. Medium Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID NO. AND TITLE:

PROCUREMENT DANIEL GUTHRIE

RECORDER KELLY D'ANNA

DATE 4/30/14WSSC (cont'd)

22. Methanol - Bulk - Gal



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	George S. Coyne Chemical Croydon, PA		Cabot Norit Americas Marshall, TX		Carus Corporation Peru, IL		Chemtrade Chemicals Parsipany, NJ		PVS Minibulk, Inc. Detroit, MI	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 5%		0%		0%		0%		0%		0%
Contract Increases by 10%		0%		0%		0%		0%		0%
Contract Increases by 15%		0%		0%		0%		0%		0%
Contract Increases by 25%		0%		0%		0%		0%		0%
Contract Increases by 40%		0%		0%		0%		0%		0%
Contract Increases by 50%		0%		0%		0%		0%		0%
Contract Increases by 75%		0%		0%		0%		0%		0%

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

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DATE 4/30/14[illegible]



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

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DATE 4/30/14

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC		GEO Specialty Chemicals		Tricon		Southern Ionics Inc.		PVS Technologies	
	Baltimore, MD		Little Rock, AR		Forestville, MD		West Point, MS		Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND:										
1. Dense Soda Ash - 58% (granular) - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
2. Dense Soda Ash - 58% (granular) - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
3. Liquid Chlorine - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
4. Liquid Chlorine - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
5. Fluorosilicic Acid - 23% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
6. Fluorosilicic Acid - 23% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
7. Liquid Sulfur Dioxide - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
8. Liquid Sulfur Dioxide - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
9. Hydrated Lime - 50-lb Bag		NO BID		NO BID	\$ 408.10	\$ 816.20		NO BID		NO BID
10. Liquid Alum - 48.5% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Ferric Chloride - 33% - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 177.46	\$ 381,539.00
12. Caustic Soda - 25% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 25% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Caustic Soda - 50% - 15 Gal Del		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
15. Caustic Soda - 50% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Phosphoric Acid - 75% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
17. Phosphoric Acid - 75% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
18. Sodium Silicofluoride - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
19. Ferric Sulfate - 13% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
20. Powdered Activated Carbon - 50-Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
21. Potassium Permanganate - 55-Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
22. Sodium Hypochlorite - 12% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
23. Sodium Hypochlorite - 12% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
24. Sodium Hypochlorite - 12% - 15-Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
25. Sodium Hypochlorite - 12% - Mini-Bulk - 400 Gal.		NO BID		NO BID		NO BID		NO BID		NO BID
26. Sodium Hypochlorite - 12% - Mini-Bulk - 1000 Gal		NO BID		NO BID		NO BID		NO BID		NO BID
27. Sodium Bisulfite - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
28. Sodium Bisulfite - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
29. Methanol - Tanker - Gallons		NO BID		NO BID		NO BID		NO BID		NO BID
30. Methanol - Mini-Bulk - Gallons		NO BID		NO BID		NO BID		NO BID		NO BID
31. Polymer P1 - Thickener-WAS - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
32. Polymer P2 - Dewatering-Digested Sludge - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
33. Polymer P3 - Coagulant Aid - 55 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID
34. Polymer P4 - Filter Aid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
35. Polymer P5 - Thickener - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (Cont'd)										
36. Polymer P6 - Coagulant/Flocculant - 5 Gal Pail		NO BID		NO BID		NO BID		NO BID		NO BID
37. Polymer P7 - Coagulant/Flocculant - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
38. Polymer P7 - Coagulant Flocculant - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
39. Polymer P8 - Coagulant Polymer - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
40. Polymer P9 - Coagulant/Flocculent - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
41. Polymer P10 - Coagulant/Flocculent - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC		GEO Specialty Chemicals		Tricon		Southern Ionics Inc.		PVS Technologies	
	Baltimore, MD		Little Rock, AR		Forestville, MD		West Point, MS		Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
1. Liquid Chlorine 100% - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Silica Fluoride - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
3. Hydrated Lime - 50 Lb Bag		NO BID		NO BID	\$ 360.00	\$ 1,440.00		NO BID		NO BID
4. Del Pac 2020 - Poly Aluminum Chloride - Tanker	\$ 1.3399	\$ 26,798.00		NO BID		NO BID		NO BID		NO BID
5. DelPac 1525 - Polalu,inumchloride - Tanker	\$ 1.383	\$ 112,023.00		NO BID		NO BID		NO BID		NO BID
6. Sodium Hydroxide 25% - Liquid Caustic Soda - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
7. Soda Ash Light - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC		GEO Specialty Chemicals		Tricon		Southern Ionics Inc.		PVS Technologies	
	Baltimore, MD		Little Rock, AR		Forestville, MD		West Point, MS		Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
8. Sodium Hypochlorite 15% Solution - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
9. Powdered Activated Carbon (PAC) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
10. Methanol Liquid 100% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
11. Chlorinating Tables - 55 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
12. Granular Chlorine HTH - 100 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
13. Sodium Bisulfite Tablets 3 inch - 55 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
14. Phosphoric Acid 35% - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF ABERDEEN (cont'd)										
15. AQUA MAG, Sequestering Water Distribution - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
16. POLLU-TREAT C478m Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
17. POLLU-TREAT C498, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
18. POLLU-TREAT C905, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
C. CITY OF HAVRE DE GRACE										
1. Liquid Chlorine - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Poly-aluminum Chloride - Mini-Bulk - Gal	\$ 1.474	\$ 58,960.00		NO BID		NO BID		NO BID		NO BID
3. Powdered Activated Carbon - 50-Lb Bags on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
4. Poly-Ortho Phosphate - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Silicofluoride (Sodium Fluorosilicate) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
6. Soda Ash - Dense (granular) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
7. Aluminum Sulfate - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF HAVRE DE GRACE (cont'd)										
8. Del Pac 1525 - Bulk	\$ 1.558	\$ 52,714.76		NO BID		NO BID		NO BID		NO BID
9. 25% Caustic - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
10. Hypo Chlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
12. Lime - 50 Lb Bags on Pallets		NO BID		NO BID	\$ 335.60	\$ 6,712.00		NO BID		NO BID



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BID DATE: 4/30/2014

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DATE 4/30/14

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
D. ANNE ARUNDEL COUNTY, MARYLAND										
1. Calcium Nitrate Double Salt (BIOXIDE) - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
2. Chlorine - 1-ton cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
3. Fluorosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
4. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID	\$ 1.284	\$ 41,088.00		NO BID
5. Sodium Hydroxide 25% concentration - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sodium Hypochlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Sulfur Dioxide - 1-Ton Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID



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BID DATE: 4/30/2014

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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
8. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. Ferrous Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
10. Phosphoric Acid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C		NO BID		NO BID		NO BID		NO BID		NO BID
12. Menthanol		NO BID		NO BID		NO BID		NO BID		NO BID
13. Fluorosilicic Acid - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
14. Fluorosilicic Acid - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
15. Ferris Chloride - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID	\$ 467.00	\$ 116,750.00
16. Ferric Chloride - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID
17. Ferrous Sulfate - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
18. Ferrous Sulfate - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
E. CARROLL COUNTY, MARYLAND										
1. Hydoflousilicic Acid - 2300 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Hydroxide 50% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
3. Potassium Permanganate CAIROX Flowing Grade - 330 Lb Drum		NO BID		NO BID		NO BID		NO BID		NO BID
4. Aluminum Chlorohydrate (CES-PACL2000) - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hypochlorite 15% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sulfuric Acid - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
7. Citric Acid (50% Solution) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
8. Sodium Bisulfite 38% - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
9. Orthophosphate (CP722) (Ortho poly phosphate blend) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
10. DE (Diatemaceous earth) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
11. Zeetag 8814 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
12. Aluminum Sulfate - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
14. Polymer-CL835 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
15. Sodium Chloride (Resin Guard Salt Pellets) 50 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
F. WASHINGTON SUBURBAN SANITARY COMMISSION (WSSC)										
1. Aluminum Sulfate - Bulk	\$ 314.19	\$ 1,085,212.26		NO BID		NO BID		NO BID		NO BID
2. Caustic Soda - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
3. Chlorine, 105# - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
4. Chlorine, 1 Ton Containers - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
5. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 467.00	\$ 945,675.00
6. Hydrofluofluosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Hydrated Lime - Bulk		NO BID		NO BID	\$ 150.21	\$ 390,546.00		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
8. Phosphoric Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. Potassium Permanganate - Pails		NO BID		NO BID		NO BID		NO BID		NO BID
10. Potassium Permanganate - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
11. Powder Activated Carbon - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
12. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID	\$ 214.00	\$ 114,490.00		NO BID
13. Sodium Carbonate (Soda Ash) - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Sodium Hypochlorite - Full - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
15. Sodium Hypochlorite - Short - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Sulfur Dioxide - 150 lb - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
17. Sulfuric Acid, 50% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
18. Sulfuric Acid, 93% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
19. Granular Quicklime - Bulk		NO BID		NO BID	\$ 145.15	\$ 232,240.00		NO BID		NO BID
20. Small Pebble Quicklime - Bulk		NO BID		NO BID	\$ 145.60	\$ 145,600.00		NO BID		NO BID
21. Medium Pebble Quicklime - Bulk		NO BID		NO BID	\$ 145.60	\$ 129,584.00		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies, Inc. Detroit, MI	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
22. Methanol - Bulk - Gal		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies, Inc. Detroit, MI	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 5%		0%		0%		0%		0%		0%
Contract Increases by 10%		0%		0%		0%		0%		0%
Contract Increases by 15%		0%		0%		0%		0%		0%
Contract Increases by 25%		0%		0%		0%		0%		0%
Contract Increases by 40%		0%		0%		0%		0%		0%
Contract Increases by 50%		0%		0%		0%		0%		0%
Contract Increases by 75%		0%		0%		0%		0%		0%



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	USALCO, LLC Baltimore, MD		GEO Specialty Chemicals Little Rock, AR		Tricon Forestville, MD		Southern Ionics Inc. West Point, MS		PVS Technologies, Inc. Detroit, MI	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 100%		0%		0%		0%		0%		0%



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND:										
1. Dense Soda Ash - 58% (granular) - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
2. Dense Soda Ash - 58% (granular) - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
3. Liquid Chlorine - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
4. Liquid Chlorine - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
5. Fluorosilicic Acid - 23% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
6. Fluorosilicic Acid - 23% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
7. Liquid Sulfur Dioxide - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
8. Liquid Sulfur Dioxide - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
9. Hydrated Lime - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
10. Liquid Alum - 48.5% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Ferric Chloride - 33% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
12. Caustic Soda - 25% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 25% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Caustic Soda - 50% - 15 Gal Del		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

I certify that I have read and recorded all bids received in response to the "Invitation for Bids".

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
15. Caustic Soda - 50% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Phosphoric Acid - 75% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
17. Phosphoric Acid - 75% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
18. Sodium Silicofluoride - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
19. Ferric Sulfate - 13% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
20. Powdered Activated Carbon - 50-Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
21. Potassium Permanganate - 55-Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
22. Sodium Hypochlorite - 12% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
23. Sodium Hypochlorite - 12% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
24. Sodium Hypochlorite - 12% - 15-Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
25. Sodium Hypochlorite - 12% - Mini-Bulk - 400 Gal.		NO BID		NO BID		NO BID		NO BID		NO BID
26. Sodium Hypochlorite - 12% - Mini-Bulk - 1000 Gal		NO BID		NO BID		NO BID		NO BID		NO BID
27. Sodium Bisulfite - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
28. Sodium Bisulfite - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
29. Methanol - Tanker - Gallons		NO BID		NO BID		NO BID		NO BID		NO BID
30. Methanol - Mini-Bulk - Gallons		NO BID		NO BID		NO BID		NO BID		NO BID
31. Polymer P1 - Thickener-WAS - Tanker		NO BID		NO BID	\$ 150.00	\$ 54,750.00		NO BID		NO BID
32. Polymer P2 - Dewatering-Digested Sludge - Tanker		NO BID		NO BID	\$ 150.00	\$ 132,000.00		NO BID		NO BID
33. Polymer P3 - Coagulant Aid - 55 Lb Bags		NO BID		NO BID	\$ 3,000.00	\$ 15,000.00		NO BID		NO BID
34. Polymer P4 - Filter Aid - 55 Gal Drum		NO BID		NO BID	\$ 1,500.00	\$ 19,500.00		NO BID		NO BID
35. Polymer P5 - Thickener - 55-Lb Bags		NO BID		NO BID	\$ 3,000.00	\$ 6,000.00		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE DATE 4/30/14

RECORDER KELLY D'ANNA DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (Cont'd)										
36. Polymer P6 - Coagulant/Flocculant - 5 Gal Pail		NO BID		NO BID	\$ 2.75	\$ 9,212.50		NO BID		NO BID
37. Polymer P7 - Coagulant/Flocculant - 55 Gal Drum		NO BID		NO BID	\$ 1,440.00	\$ 5,760.00		NO BID		NO BID
38. Polymer P7 - Coagulant Flocculant - Totes		NO BID		NO BID	\$ 1,440.00	\$ 36,000.00		NO BID		NO BID
39. Polymer P8 - Coagulant Polymer - 55 Gal Drum		NO BID		NO BID	\$ 2,300.00	\$ 6,900.00		NO BID		NO BID
40. Polymer P9 - Coagulant/Flocculent - 55 Gal Drum		NO BID		NO BID	\$ 2,300.00	\$ 4,600.00		NO BID		NO BID
41. Polymer P10 - Coagulant/Flocculent - 55-Lb Bags		NO BID		NO BID	\$ 3,100.00	\$ 9,300.00		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
1. Liquid Chlorine 100% - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Silica Fluoride - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
3. Hydrated Lime - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
4. Del Pac 2020 - Poly Aluminum Chloride - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
5. DelPac 1525 - Polaluminumchloride - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sodium Hydroxide 25% - Liquid Caustic Soda - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
7. Soda Ash Light - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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DATE 4/30/14DATE 4/30/14

B. CITY OF ABERDEEN

8. Sodium Hypochlorite 15% Solution - Tanker

9. Powdered Activated Carbon (PAC) - 50 Lb Bag

10. Methanol Liquid 100% - Tanker

11. Chlorinating Tables - 55 Lb Pail

12. Granular Chlorine HTH - 100 Lb Pail

13. Sodium Bisulfite Tablets 3 inch - 55 Lb Pail

14. Phosphoric Acid 35% - 55 Gal Drum



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF ABERDEEN (cont'd)										
15. AQUA MAG, Sequestering Water Distribution - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
16. POLLU-TREAT C478m Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
17. POLLU-TREAT C498, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
18. POLLU-TREAT C905, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
C. CITY OF HAVRE DE GRACE										
1. Liquid Chlorine - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Poly-aluminum Chloride - Mini-Bulk - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
3. Powdered Activated Carbon - 50-Lb Bags on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
4. Poly-Ortho Phosphate - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Silicofluoride (Sodium Fluorosilicate) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
6. Soda Ash - Dense (granular) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
7. Aluminum Sulfate - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

PROCUREMENT DANIEL GUTHRIE

RECORDED BY KELLY D'ANNA

DATE 4/30/14CITY OF HAVRE DE GRACE (cont'd)



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

I certify that I have read and recorded all bids received in response to the "Invitation for Bids".

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
D. ANNE ARUNDEL COUNTY, MARYLAND										
1. Calcium Nitrate Double Salt (BIOXIDE) - Gal		NO BID		NO BID		NO BID	\$ 2.12	\$ 398,560.00		NO BID
2. Chlorine - 1-ton cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
3. Fluorosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
4. Sodium Bisulfite - Bulk	\$ 1.19	\$ 38,080.00		NO BID		NO BID		NO BID		NO BID
5. Sodium Hydroxide 25% concentration - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sodium Hypochlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Sulfur Dioxide - 1-Ton Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
8. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. Ferrous Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
10. Phosphoric Acid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C		NO BID		NO BID		NO BID		NO BID		NO BID
12. Menthanol		NO BID		NO BID		NO BID		NO BID		NO BID
13. Fluorosilicic Acid - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
14. Fluorosilicic Acid - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
15. Ferris Chloride - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
16. Ferric Chloride - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID
17. Ferrous Sulfate - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
18. Ferrous Sulfate - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
E. CARROLL COUNTY, MARYLAND										
1. Hydoflousilicic Acid - 2300 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Hydroxide 50% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
3. Potassium Permanganate CAIROX Flowing Grade - 330 Lb Drum		NO BID		NO BID		NO BID		NO BID		NO BID
4. Aluminum Chlorohydrate (CES-PACL2000) - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hypochlorite 15% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sulfuric Acid - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
7. Citric Acid (50% Solution) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDED BY KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
8. Sodium Bisulfite 38% - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
9. Orthophosphate (CP722) (Ortho poly phosphate blend) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
10. DE (Diatemaceous earth) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
11. Zeetag 8814 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
12. Aluminum Sulfate - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
14. Polymer-CL835 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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DATE 4/30/14

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
15. Sodium Chloride (Resin Guard Salt Pellets) 50 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
F. WASHINGTON SUBURBAN SANITARY COMMISSION (WSSC)										
1. Aluminum Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
2. Caustic Soda - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
3. Chlorine, 105# - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
4. Chlorine, 1 Ton Containers - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
5. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
6. Hydrofluofluosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Hydrated Lime - Bulk		NO BID	\$ 143.00	\$ 371,800.00		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
8. Phosphoric Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. Potassium Permanganate - Pails		NO BID		NO BID		NO BID		NO BID		NO BID
10. Potassium Permanganate - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
11. Powder Activated Carbon - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
12. Sodium Bisulfite - Bulk	\$ 212.00	\$ 113,420.00		NO BID		NO BID		NO BID		NO BID
13. Sodium Carbonate (Soda Ash) - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Sodium Hypochlorite - Full - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID

The seal of Harford County, Maryland, is a circular emblem. The outer ring is blue with the text "HARFORD COUNTY" at the top and "MARYLAND" at the bottom in white capital letters. Inside the ring is a shield with a blue and white wavy pattern. Above the shield is a white sailboat on a blue background. A blue banner with white text is draped across the bottom of the shield. The year "1773" is inscribed at the very bottom of the seal.

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID NO. AND TITLE:

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14WSSC (cont'd)



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
22. Methanol - Bulk - Gal		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 5%		0%		0%		0%		0%		0%
Contract Increases by 10%		0%		0%		0%		0%		0%
Contract Increases by 15%		0%		0%		0%		0%		0%
Contract Increases by 25%		0%		0%		0%		0%		0%
Contract Increases by 40%		0%		0%		0%		0%		0%
Contract Increases by 50%		0%		0%		0%		0%		0%
Contract Increases by 75%		0%		0%		0%		0%		0%



DEPARTMENT OF PROCUREMENT TABULATION OF BIDS

BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

I certify that I have read and recorded all bids received in response to the "Invitation for Bids".

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	PVS Chemical Solutions Detroit, MI		Carmeuse North America Pittsburgh, PA		Polydyne Inc. Riceboro, GA		AH Water, Inc. Temecula, CA		Allegiance Chemicals Hunt Valley, MD	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 100%		0%		0%		0%		0%		0%



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND:									
1. Dense Soda Ash - 58% (granular) - 50-lb Bag	NO BID		NO BID		NO BID		NO BID		NO BID
2. Dense Soda Ash - 58% (granular) - Tanker	NO BID		NO BID		NO BID		NO BID		NO BID
3. Liquid Chlorine - 100% - 150-lb Cylinder	NO BID		NO BID		NO BID		NO BID		NO BID
4. Liquid Chlorine - 100% - 2000-lb Cylinder	NO BID		NO BID		NO BID		NO BID		NO BID
5. Fluorosilicic Acid - 23% - Drum	NO BID		NO BID		NO BID		NO BID		NO BID
6. Fluorosilicic Acid - 23% - Tanker	NO BID	\$ 453.79	\$ 36,303.20	\$ 443.00	\$ 35,440.00		NO BID		NO BID
7. Liquid Sulfur Dioxide - 100% - 150-lb Cylinder	NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
8. Liquid Sulfur Dioxide - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
9. Hydrated Lime - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
10. Liquid Alum - 48.5% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Ferric Chloride - 33% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
12. Caustic Soda - 25% - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 161.40	\$ 56,490.00
13. Caustic Soda - 25% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Caustic Soda - 50% - 15 Gal Del		NO BID		NO BID		NO BID		NO BID		NO BID

The seal of Harford County, Maryland, is a circular emblem. The outer ring is blue with the text "HARFORD COUNTY" at the top and "MARYLAND" at the bottom in white capital letters. Inside the ring is a shield with a blue and white wavy pattern. Above the shield is a white sailboat on a blue background. A blue banner with white text is draped across the bottom of the shield. The year "1773" is inscribed at the very bottom of the seal.

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

PROCUREMENT DANIEL GUTHRIE

RECORDER KELLY D'ANNA

DATE 4/30/14HARFORD COUNTY, MARYLAND (cont'd)



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
22. Sodium Hypochlorite - 12% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
23. Sodium Hypochlorite - 12% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
24. Sodium Hypochlorite - 12% - 15-Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
25. Sodium Hypochlorite - 12% - Mini-Bulk - 400 Gal.		NO BID		NO BID		NO BID		NO BID		NO BID
26. Sodium Hypochlorite - 12% - Mini-Bulk - 1000 Gal		NO BID		NO BID		NO BID		NO BID		NO BID
27. Sodium Bisulfite - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
28. Sodium Bisulfite - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
29. Methanol - Tanker - Gallons		NO BID	\$1.8629	\$ 372,580.00		NO BID		NO BID		NO BID
30. Methanol - Mini-Bulk - Gallons		NO BID		NO BID		NO BID	\$ 1.8325	\$ 366,500.00		NO BID
31. Polymer P1 - Thickener-WAS - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
32. Polymer P2 - Dewatering-Digested Sludge - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
33. Polymer P3 - Coagulant Aid - 55 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID
34. Polymer P4 - Filter Aid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
35. Polymer P5 - Thickener - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID

ITEM #30 FOR MITSUBISHI TOTAL PRICE IS ACTUALLY \$21,990.00



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (Cont'd)										
36. Polymer P6 - Coagulant/Flocculant - 5 Gal Pail		NO BID		NO BID		NO BID		NO BID		NO BID
37. Polymer P7 - Coagulant/Flocculant - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
38. Polymer P7 - Coagulant Flocculant - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
39. Polymer P8 - Coagulant Polymer - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
40. Polymer P9 - Coagulant/Flocculent - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
41. Polymer P10 - Coagulant/Flocculent - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
1. Liquid Chlorine 100% - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Silica Fluoride - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
3. Hydrated Lime - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
4. Del Pac 2020 - Poly Aluminum Chloride - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
5. DelPac 1525 - Polaluminumchloride - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sodium Hydroxide 25% - Liquid Caustic Soda - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 0.861	\$ 48,938.00
7. Soda Ash Light - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID



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BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
8. Sodium Hypochlorite 15% Solution - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
9. Powdered Activated Carbon (PAC) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
10. Methanol Liquid 100% - Tanker		NO BID	Methanex + 0.0839	\$ 48,981.40		NO BID		NO BID		NO BID
11. Chlorinating Tables - 55 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
12. Granular Chlorine HTH - 100 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
13. Sodium Bisulfite Tablets 3 inch - 55 Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID
14. Phosphoric Acid 35% - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID



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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF ABERDEEN (cont'd)										
15. AQUA MAG, Sequestering Water Distribution - 55 Gal Drum	\$ 9.85	\$ 39,006.00		NO BID		NO BID		NO BID		NO BID
16. POLLU-TREAT C478m Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
17. POLLU-TREAT C498, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
18. POLLU-TREAT C905, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
C. CITY OF HAVRE DE GRACE										
1. Liquid Chlorine - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Poly-aluminum Chloride - Mini-Bulk - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
3. Powdered Activated Carbon - 50-Lb Bags on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
4. Poly-Ortho Phosphate - Mini-Bulk	\$ 7.47	\$ 16,807.50		NO BID		NO BID		NO BID		NO BID
5. Sodium Silicofluoride (Sodium Fluorosilicate) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
6. Soda Ash - Dense (granular) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
7. Aluminum Sulfate - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF HAVRE DE GRACE (cont'd)										
8. Del Pac 1525 - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. 25% Caustic - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 0.912	\$ 22,973.94
10. Hypo Chlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
12. Lime - 50 Lb Bags on Pallets		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
D. ANNE ARUNDEL COUNTY, MARYLAND										
1. Calcium Nitrate Double Salt (BIOXIDE) - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
2. Chlorine - 1-ton cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
3. Fluorosilicic Acid - Bulk		NO BID	\$ 2.104	\$ 52,600.00	\$ 2.26	\$ 56,500.00		NO BID		NO BID
4. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hydroxide 25% concentration - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 0.861	\$ 69,741.00
6. Sodium Hypochlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Sulfur Dioxide - 1-Ton Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
8. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. Ferrous Sulfate - Bulk		NO BID		NO BID	\$ 0.83	\$ 467,290.00		NO BID		NO BID
10. Phosphoric Acid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C		NO BID		NO BID		NO BID		NO BID		NO BID
12. Menthanol		NO BID	\$ 1.8939	\$ 113,634.00		NO BID		NO BID		NO BID
13. Fluorosilicic Acid - Short Load (Less than 80% Capacity)		NO BID	\$639.00/TON	NO BID		NO BID		NO BID		NO BID
14. Fluorosilicic Acid - Extra Stop Fee		NO BID	\$ 75.00	NO BID		\$ 100.00		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
15. Ferris Chloride - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
16. Ferric Chloride - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID
17. Ferrous Sulfate - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
18. Ferrous Sulfate - Extra Stop Fee		NO BID		NO BID		\$ 100.00		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
E. CARROLL COUNTY, MARYLAND										
1. Hydoflousilicic Acid - 2300 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Hydroxide 50% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
3. Potassium Permanganate CAIROX Flowing Grade - 330 Lb Drum		NO BID		NO BID		NO BID		NO BID		NO BID
4. Aluminum Chlorohydrate (CES-PACL2000) - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hypochlorite 15% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sulfuric Acid - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
7. Citric Acid (50% Solution) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
8. Sodium Bisulfite 38% - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
9. Orthophosphate (CP722) (Ortho poly phosphate blend) - 3600 Lb Tote	\$ 1,971.20	\$ 17,740.80		NO BID		NO BID		NO BID		NO BID
10. DE (Diatemaceous earth) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
11. Zeetag 8814 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
12. Aluminum Sulfate - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
14. Polymer-CL835 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

I certify that I have read and recorded all bids received in response to the "Invitation for Bids".

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
15. Sodium Chloride (Resin Guard Salt Pellets) 50 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
F. WASHINGTON SUBURBAN SANITARY COMMISSION (WSSC)										
1. Aluminum Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
2. Caustic Soda - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 609.00	\$ 161,994.00
3. Chlorine, 105# - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
4. Chlorine, 1 Ton Containers - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
5. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
6. Hydrofluofluosilicic Acid - Bulk		NO BID	\$ 398.79	\$ 418,729.50	\$ 443.00	\$ 465,150.00		NO BID		NO BID
7. Hydrated Lime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
8. Phosphoric Acid - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 1,035.00	\$ 424,350.00
9. Potassium Permanganate - Pails		NO BID		NO BID		NO BID		NO BID		NO BID
10. Potassium Permanganate - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
11. Powder Activated Carbon - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
12. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
13. Sodium Carbonate (Soda Ash) - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Sodium Hypochlorite - Full - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
15. Sodium Hypochlorite - Short - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Sulfur Dioxide - 150 lb - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
17. Sulfuric Acid, 50% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
18. Sulfuric Acid, 93% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
19. Granular Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
20. Small Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
21. Medium Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

PROCUREMENT DANIEL GUTHRIE

RECORDER KELLY D'ANNA

DATE 4/30/14WSSC (cont'd)



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT _____

DATE _____

RECORDER _____

DATE _____

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 5%		0%		0%		0%		0%		0%
Contract Increases by 10%		0%		0%		0%		0%		0%
Contract Increases by 15%		0%		0%		0%		0%		0%
Contract Increases by 25%		0%		0%		0%		0%		0%
Contract Increases by 40%		0%		0%		0%		0%		0%
Contract Increases by 50%		0%		0%		0%		0%		0%
Contract Increases by 75%		0%		0%		0%		0%		0%



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT _____

DATE _____

RECORDER _____

DATE _____

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Klenzoid Inc. Conshohocken, PA		Key Chemical, Inc. Waxhaw, NC		Pennco, Inc. San Felipe, TX		Mitsubishi International Mew York, NY		Chemrite Buford, GA	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 100%		0%		0%		0%		0%		0%



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND:										
1. Dense Soda Ash - 58% (granular) - 50-lb Bag		NO BID		NO BID		NO BID		NO BID	\$ 528.00	\$ 89,232.00
2. Dense Soda Ash - 58% (granular) - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 381.90	\$ 584,307.00
3. Liquid Chlorine - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID		NO BID	\$ 900.00	\$ 9,900.00
4. Liquid Chlorine - 100% - 2000-lb Cylinder		NO BID		NO BID	\$ 450.00	\$ 72,000.00		NO BID	\$ 424.00	\$ 67,840.00
5. Fluorosilicic Acid - 23% - Drum		NO BID		NO BID		NO BID		NO BID	\$ 777.00	\$ 26,418.00
6. Fluorosilicic Acid - 23% - Tanker	\$ 500.00	\$ 40,000.00		NO BID		NO BID		NO BID	\$ 777.00	\$ 62,160.00
7. Liquid Sulfur Dioxide - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID		NO BID	\$ 1,253.00	\$ 13,783.00



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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
8. Liquid Sulfur Dioxide - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID	\$ 820.00	\$ 143,500.00
9. Hydrated Lime - 50-lb Bag		NO BID		NO BID		NO BID		NO BID	\$ 385.00	\$ 770.00
10. Liquid Alum - 48.5% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Ferric Chloride - 33% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
12. Caustic Soda - 25% - Tanker		NO BID		NO BID	\$ 181.25	\$ 63,437.50		NO BID	\$ 182.00	\$ 63,700.00
13. Caustic Soda - 25% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID	\$ 2.35	\$ 11,750.00
14. Caustic Soda - 50% - 15 Gal Del		NO BID		NO BID		NO BID		NO BID	\$ 797.00	\$ 7,970.00

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID NO. AND TITLE:

PROCUREMENT DANIEL GUTHRIE

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DATE 4/30/14HARFORD COUNTY, MARYLAND (cont'd)



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
22. Sodium Hypochlorite - 12% - Tanker		NO BID		NO BID	\$ 178.71	\$ 112,587.30		NO BID	\$ 178.00	\$ 112,140.00
23. Sodium Hypochlorite - 12% - Drum		NO BID		NO BID		NO BID		NO BID	\$ 379.00	\$ 5,116.50
24. Sodium Hypochlorite - 12% - 15-Gal Drum		NO BID		NO BID		NO BID		NO BID	\$ 3.87	\$ 3,870.00
25. Sodium Hypochlorite - 12% - Mini-Bulk - 400 Gal.		NO BID		NO BID		NO BID		NO BID	\$ 3.68	\$ 25,760.00
26. Sodium Hypochlorite - 12% - Mini-Bulk - 1000 Gal		NO BID		NO BID		NO BID		NO BID	\$ 1.19	\$ 35,700.00
27. Sodium Bisulfite - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID	\$ 429.00	\$ 2,145.00
28. Sodium Bisulfite - Mini-Bulk		NO BID		NO BID		NO BID		NO BID	\$ 4.25	\$ 5,100.00



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
29. Methanol - Tanker - Gallons		NO BID		NO BID		NO BID		NO BID	\$ 1.925	\$ 385,000.00
30. Methanol - Mini-Bulk - Gallons		NO BID		NO BID		NO BID		NO BID	\$ 2.990	\$ 35,880.00
31. Polymer P1 - Thickener-WAS - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
32. Polymer P2 - Dewatering-Digested Sludge - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
33. Polymer P3 - Coagulant Aid - 55 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID
34. Polymer P4 - Filter Aid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
35. Polymer P5 - Thickener - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (Cont'd)										
36. Polymer P6 - Coagulant/Flocculant - 5 Gal Pail		NO BID		NO BID		NO BID		NO BID		NO BID
37. Polymer P7 - Coagulant/Flocculant - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
38. Polymer P7 - Coagulant Flocculant - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
39. Polymer P8 - Coagulant Polymer - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
40. Polymer P9 - Coagulant/Flocculent - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
41. Polymer P10 - Coagulant/Flocculent - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID NO. AND TITLE:

PROCUREMENT DANIEL GUTHRIE

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B. CITY OF ABERDEEN



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
8. Sodium Hypochlorite 15% Solution - Tanker		NO BID		NO BID	\$ 1.05	\$ 25,200.00		NO BID	\$ 1.11	\$ 26,640.00
9. Powdered Activated Carbon (PAC) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID	\$ 0.6975	\$ 5,580.00
10. Methanol Liquid 100% - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 1.945	NO BID
11. Chlorinating Tables - 55 Lb Pail		NO BID		NO BID		NO BID		NO BID	\$ 1.92	\$ 633.60
12. Granular Chlorine HTH - 100 Lb Pail		NO BID		NO BID		NO BID		NO BID	\$ 1.92	\$ 384.00
13. Sodium Bisulfite Tablets 3 inch - 55 Lb Pail		NO BID		NO BID		NO BID		NO BID	\$ 2.89	\$ 953.70
14. Phosphoric Acid 35% - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF ABERDEEN (cont'd)										
15. AQUA MAG, Sequestering Water Distribution - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID	\$ 14.99	\$ 59,360.40
16. POLLU-TREAT C478m Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
17. POLLU-TREAT C498, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
18. POLLU-TREAT C905, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
C. CITY OF HAVRE DE GRACE										
1. Liquid Chlorine - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID	\$ 67.50	\$ 33,750.00
2. Poly-aluminum Chloride - Mini-Bulk - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
3. Powdered Activated Carbon - 50-Lb Bags on Pallet		NO BID	\$ 1,340.00	\$ 6,700.00		NO BID		NO BID	\$ 1,395.00	\$ 6,975.00
4. Poly-Ortho Phosphate - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Silicofluoride (Sodium Fluorosilicate) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID	\$ 1,264.00	\$ 7,584.00
6. Soda Ash - Dense (granular) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID	\$ 528.00	\$ 132,000.00
7. Aluminum Sulfate - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID	\$ 609.60	\$ 7,924.80



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF HAVRE DE GRACE (cont'd)										
8. Del Pac 1525 - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. 25% Caustic - Bulk		NO BID		NO BID	\$ 0.9667	\$ 24,351.87		NO BID	\$ 0.784	\$ 19,749.52
10. Hypo Chlorite - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 0.94	\$ 1,676.00
11. Micro C - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 2.40	\$ 19,200.00
12. Lime - 50 Lb Bags on Pallets		NO BID		NO BID		NO BID		NO BID	\$ 319.60	\$ 6,392.00



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
D. ANNE ARUNDEL COUNTY, MARYLAND										
1. Calcium Nitrate Double Salt (BIOXIDE) - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
2. Chlorine - 1-ton cylinder		NO BID		NO BID	\$ 450.00	\$ 58,500.00		NO BID	\$ 424.00	\$ 55,120.00
3. Fluorosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 3.89	\$ 97,250.00
4. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 1.69	\$ 54,080.00
5. Sodium Hydroxide 25% concentration - Bulk		NO BID		NO BID	\$ 0.9667	\$ 78,302.70		NO BID	\$ 0.784	\$ 63,504.00
6. Sodium Hypochlorite - Bulk		NO BID		NO BID	\$ 1.50	\$ 219,000.00		NO BID	\$ 1.49	\$ 217,540.00
7. Sulfur Dioxide - 1-Ton Cylinder		NO BID		NO BID		NO BID		NO BID	\$ 820.00	\$ 44,280.00



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
8. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. Ferrous Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
10. Phosphoric Acid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C		NO BID		NO BID		NO BID		NO BID	\$ 2.40	\$ 36,000.00
12. Menthanol		NO BID		NO BID		NO BID		NO BID	\$ 1.925	\$ 115,500.00
13. Fluorosilicic Acid - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID	\$ 200.00	\$ 2,000.00
14. Fluorosilicic Acid - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID	\$ 75.00	\$ 3,000.00



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

I certify that I have read and recorded all bids received in response to the "Invitation for Bids".

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
15. Ferris Chloride - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
16. Ferric Chloride - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID
17. Ferrous Sulfate - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
18. Ferrous Sulfate - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID

14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID NO. AND TITLE:

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

E. CARROLL COUNTY, MARYLAND

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BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
8. Sodium Bisulfite 38% - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID	\$ 544.00	\$ 14,688.00
9. Orthophosphate (CP722) (Ortho poly phosphate blend) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
10. DE (Diatemaceous earth) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID	\$ 36.00	\$ 9,000.00
11. Zeetag 8814 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
12. Aluminum Sulfate - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID	\$ 15.24	\$ 609.60
13. Caustic Soda - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID	\$ 149.00	\$ 745.00
14. Polymer-CL835 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
15. Sodium Chloride (Resin Guard Salt Pellets) 50 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
F. WASHINGTON SUBURBAN SANITARY COMMISSION (WSSC)										
1. Aluminum Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
2. Caustic Soda - Bulk		NO BID		NO BID	\$ 580.00	\$ 154,280.00		NO BID	\$ 648.70	\$ 172,554.20
3. Chlorine, 105# - Cylinders		NO BID		NO BID		NO BID		NO BID	\$ 199.00	\$ 27,860.00
4. Chlorine, 1 Ton Containers - Cylinders		NO BID		NO BID	\$ 398.00	\$ 405,960.00		NO BID	\$ 475.00	\$ 484,500.00
5. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
6. Hydrofluofluosilicic Acid - Bulk	\$ 492.00	\$ 516,600.00		NO BID		NO BID		NO BID		NO BID
7. Hydrated Lime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
8. Phosphoric Acid - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 1,318.00	\$ 540,380.00
9. Potassium Permanganate - Pails		NO BID	\$ 3,690.00	\$ 92,250.00		NO BID		NO BID	\$ 8,328.00	\$ 208,200.00
10. Potassium Permanganate - Totes		NO BID		NO BID		NO BID		NO BID		N
11. Powder Activated Carbon - Bulk		NO BID	\$ 1,268.00	\$ 450,140.00		NO BID		NO BID	\$ 1,279.00	\$ 454,045.00
12. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 304.77	\$ 163,051.95
13. Sodium Carbonate (Soda Ash) - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 444.00	\$ 26,640.00
14. Sodium Hypochlorite - Full - Bulk		NO BID		NO BID	\$ 149.84	\$ 56,939.20		NO BID	\$ 206.00	\$ 78,280.00



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
15. Sodium Hypochlorite - Short - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 460.00	\$ 310,500.00
16. Sulfur Dioxide - 150 lb - Cylinders		NO BID		NO BID		NO BID		NO BID	\$ 142.00	\$ 2,840.00
17. Sulfuric Acid, 50% - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 0.20	\$ 10,000.00
18. Sulfuric Acid, 93% - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 127.25	\$ 445,375.00
19. Granular Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
20. Small Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
21. Medium Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
22. Methanol - Bulk - Gal		NO BID		NO BID		NO BID	\$ 1.88	\$ 1,974,000.00	\$ 1.925	\$ 2,021,250.00



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

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PROCUREMENT _____

DATE _____

RECORDER _____

DATE _____

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. South Kearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 5%		0%		0%		0%		0%		0%
Contract Increases by 10%		0%		0%		0%		0%		0%
Contract Increases by 15%		0%		0%		0%		0%		0%
Contract Increases by 25%		0%		0%		0%		0%		0%
Contract Increases by 40%		0%		0%		0%		0%		0%
Contract Increases by 50%		0%		0%		0%		0%		0%
Contract Increases by 75%		0%		0%		0%		0%		0%



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Solvay Fluorides, LLC Houston, TX		Thatcher Company of NY Salt Lake City, UT		Kuehne Chemical Co. Southearny, NJ		C&E Services Inc of Wash Washington, DC		Univar USA Inc. Middletown, PA	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 100%		0%		0%		0%		0%		0%



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Allegiance Chemicals Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND:										
1. Dense Soda Ash - 58% (granular) - 50-lb Bag	\$ 540.00	\$ 91,260.00	\$ 536.00	\$ 90,584.00		NO BID		NO BID		NO BID
2. Dense Soda Ash - 58% (granular) - Tanker		NO BID		NO BID	\$ 339.37	\$ 519,236.10		NO BID		NO BID
3. Liquid Chlorine - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
4. Liquid Chlorine - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
5. Fluorosilicic Acid - 23% - Drum		NO BID		NO BID		NO BID		NO BID		NO BID
6. Fluorosilicic Acid - 23% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
7. Liquid Sulfur Dioxide - 100% - 150-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
8. Liquid Sulfur Dioxide - 100% - 2000-lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
9. Hydrated Lime - 50-lb Bag	\$ 420.00	\$ 840.00		NO BID		NO BID		NO BID		NO BID
10. Liquid Alum - 48.5% - Mini-Bulk	\$ 350.00	\$ 9,100.00		NO BID		NO BID		NO BID		NO BID
11. Ferric Chloride - 33% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
12. Caustic Soda - 25% - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 144.91	\$ 50,178.50
13. Caustic Soda - 25% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Caustic Soda - 50% - 15 Gal Del		NO BID	\$ 720.00	\$ 7,200.00		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
15. Caustic Soda - 50% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Phosphoric Acid - 75% - Drum		NO BID	\$ 1,300.00	\$ 44,720.00		NO BID		NO BID		NO BID
17. Phosphoric Acid - 75% - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
18. Sodium Silicofluoride - 50-lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
19. Ferric Sulfate - 13% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
20. Powdered Activated Carbon - 50-Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
21. Potassium Permanganate - 55-Lb Pail		NO BID		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

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DATE 4/30/14

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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
22. Sodium Hypochlorite - 12% - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
23. Sodium Hypochlorite - 12% - Drum		NO BID	\$ 388.00	\$ 5,238.00		NO BID		NO BID		NO BID
24. Sodium Hypochlorite - 12% - 15-Gal Drum		NO BID	\$ 3.70	\$ 3,700.00		NO BID		NO BID		NO BID
25. Sodium Hypochlorite - 12% - Mini-Bulk - 400 Gal.		NO BID		NO BID		NO BID		NO BID		NO BID
26. Sodium Hypochlorite - 12% - Mini-Bulk - 1000 Gal		NO BID		NO BID		NO BID		NO BID		NO BID
27. Sodium Bisulfite - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
28. Sodium Bisulfite - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (cont'd)										
29. Methanol - Tanker - Gallons	\$ 1.99	\$ 397,000.00	\$ 2.10	\$ 420,000.00		NO BID		NO BID		NO BID
30. Methanol - Mini-Bulk - Gallons		NO BID		NO BID		NO BID		NO BID		NO BID
31. Polymer P1 - Thickener-WAS - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
32. Polymer P2 - Dewatering-Digested Sludge - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
33. Polymer P3 - Coagulant Aid - 55 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID
34. Polymer P4 - Filter Aid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
35. Polymer P5 - Thickener - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
HARFORD COUNTY, MARYLAND (Cont'd)										
36. Polymer P6 - Coagulant/Flocculant - 5 Gal Pail		NO BID		NO BID		NO BID		NO BID		NO BID
37. Polymer P7 - Coagulant/Flocculant - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
38. Polymer P7 - Coagulant Flocculant - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
39. Polymer P8 - Coagulant Polymer - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
40. Polymer P9 - Coagulant/Flocculent - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
41. Polymer P10 - Coagulant/Flocculent - 55-Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
1. Liquid Chlorine 100% - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Silica Fluoride - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
3. Hydrated Lime - 50 Lb Bag	\$ 420.00	\$ 1,680.00		NO BID		NO BID		NO BID		NO BID
4. Del Pac 2020 - Poly Aluminum Chloride - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
5. DelPac 1525 - Polalu,inumchloride - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sodium Hydroxide 25% - Liquid Caustic Soda - Tanker		NO BID		NO BID		NO BID		NO BID	\$ 0.783	\$ 45,414.00
7. Soda Ash Light - 50 Lb Bag		NO BID	\$ 554.00	\$ 17,728.00		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
B. CITY OF ABERDEEN										
8. Sodium Hypochlorite 15% Solution - Tanker		NO BID		NO BID		NO BID		NO BID		NO BID
9. Powdered Activated Carbon (PAC) - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
10. Methanol Liquid 100% - Tanker		NO BID	\$ 2.40	\$ 62,400.00		NO BID		NO BID		NO BID
11. Chlorinating Tables - 55 Lb Pail	\$ 3.25	\$ 1,072.50		NO BID		NO BID		NO BID		NO BID
12. Granular Chlorine HTH - 100 Lb Pail	\$ 3.00	\$ 600.00		NO BID		NO BID		NO BID		NO BID
13. Sodium Bisulfite Tablets 3 inch - 55 Lb Pail	\$ 3.45	\$ 1,138.50		NO BID		NO BID		NO BID		NO BID
14. Phosphoric Acid 35% - 55 Gal Drum	\$ 6.22	\$ 4,105.20		NO BID		NO BID		NO BID		NO BID



BID NO. AND TITLE: 14-132 - Bulk Chemicals for Water and Wastewater Treatment

BID DATE: 4/30/2014

I certify that I have read and recorded all bids received in response to the "Invitation for Bids".

PROCUREMENT DANIEL GUTHRIE

DATE 4/30/14

RECORDER KELLY D'ANNA

DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF ABERDEEN (cont'd)										
15. AQUA MAG, Sequestering Water Distribution - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
16. POLLU-TREAT C478m Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
17. POLLU-TREAT C498, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
18. POLLU-TREAT C905, Polymer Cationic - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
C. CITY OF HAVRE DE GRACE										
1. Liquid Chlorine - 150 Lb Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
2. Poly-aluminum Chloride - Mini-Bulk - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
3. Powdered Activated Carbon - 50-Lb Bags on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
4. Poly-Ortho Phosphate - Mini-Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Silicofluoride (Sodium Fluorosilicate) - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID
6. Soda Ash - Dense (granular) - 50 Lb Bag on Pallet	\$ 540.00	\$ 135,000.00	\$ 535.00	\$ 133,750.00		NO BID		NO BID		NO BID
7. Aluminum Sulfate - 50 Lb Bag on Pallet		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CITY OF HAVRE DE GRACE (cont'd)										
8. Del Pac 1525 - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. 25% Caustic - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 0.772	\$ 19,447.24
10. Hypo Chlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C - Bulk		NO BID		NO BID		NO BID	\$ 1.79	\$ 14,320.00		NO BID
12. Lime - 50 Lb Bags on Pallets	\$ 423.00	\$ 8,460.00		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
D. ANNE ARUNDEL COUNTY, MARYLAND										
1. Calcium Nitrate Double Salt (BIOXIDE) - Gal		NO BID		NO BID		NO BID		NO BID		NO BID
2. Chlorine - 1-ton cylinder		NO BID		NO BID		NO BID		NO BID		NO BID
3. Fluorosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
4. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hydroxide 25% concentration - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 0.774	\$ 62,694.00
6. Sodium Hypochlorite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Sulfur Dioxide - 1-Ton Cylinder		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
8. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
9. Ferrous Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
10. Phosphoric Acid - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
11. Micro C		NO BID		NO BID		NO BID		NO BID		NO BID
12. Menthanol	\$ 2.00	\$ 120,000.00	\$ 2.40	\$ 144,000.00		NO BID		NO BID		NO BID
13. Fluorosilicic Acid - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
14. Fluorosilicic Acid - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ANNE ARUNDEL COUNTY, MARYLAND (cont'd)										
15. Ferris Chloride - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
16. Ferric Chloride - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID
17. Ferrous Sulfate - Short Load (Less than 80% Capacity)		NO BID		NO BID		NO BID		NO BID		NO BID
18. Ferrous Sulfate - Extra Stop Fee		NO BID		NO BID		NO BID		NO BID		NO BID



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DATE 4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
E. CARROLL COUNTY, MARYLAND										
1. Hydoflousilicic Acid - 2300 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
2. Sodium Hydroxide 50% - 4000 Tank		NO BID		NO BID		NO BID		NO BID	\$ 1.676	\$ 6,704.00
3. Potassium Permanganate CAIROX Flowing Grade - 330 Lb Drum		NO BID		NO BID		NO BID		NO BID		NO BID
4. Aluminum Chlorohydrate (CES-PACL2000) - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
5. Sodium Hypochlorite 15% - 4000 Tank		NO BID		NO BID		NO BID		NO BID		NO BID
6. Sulfuric Acid - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
7. Citric Acid (50% Solution) - 3600 Lb Tote		NO BID	\$ 2,016.00	\$ 16,128.00		NO BID		NO BID		NO BID



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4/30/14

DATE _____

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
8. Sodium Bisulfite 38% - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
9. Orthophosphate (CP722) (Ortho poly phosphate blend) - 3600 Lb Tote		NO BID		NO BID		NO BID		NO BID		NO BID
10. DE (Diatemaceous earth) - 50 Lb Bag		NO BID	\$ 29.95	\$ 7,487.50		NO BID		NO BID		NO BID
11. Zeetag 8814 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
12. Aluminum Sulfate - 50 Lb Bag		NO BID		NO BID		NO BID		NO BID		NO BID
13. Caustic Soda - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID
14. Polymer-CL835 - 55 Gal Drum		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
CARROLL COUNTY, MARYLAND (cont'd)										
15. Sodium Chloride (Resin Guard Salt Pellets) 50 Lb Bags		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
F. WASHINGTON SUBURBAN SANITARY COMMISSION (WSSC)										
1. Aluminum Sulfate - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
2. Caustic Soda - Bulk		NO BID		NO BID		NO BID		NO BID	\$ 550.861	\$ 146,529.026
3. Chlorine, 105# - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
4. Chlorine, 1 Ton Containers - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
5. Ferric Chloride - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
6. Hydrofluofluosilicic Acid - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
7. Hydrated Lime - Bulk	\$ 155.50	\$ 404,300.00		NO BID		NO BID		NO BID		NO BID



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DATE4/30/14

	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
8. Phosphoric Acid - Bulk		NO BID	\$ 1,120.00	\$ 459,200.00		NO BID		NO BID		NO BID
9. Potassium Permanganate - Pails		NO BID		NO BID		NO BID		NO BID		NO BID
10. Potassium Permanganate - Totes		NO BID		NO BID		NO BID		NO BID		NO BID
11. Powder Activated Carbon - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
12. Sodium Bisulfite - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
13. Sodium Carbonate (Soda Ash) - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
14. Sodium Hypochlorite - Full - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
15. Sodium Hypochlorite - Short - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
16. Sulfur Dioxide - 150 lb - Cylinders		NO BID		NO BID		NO BID		NO BID		NO BID
17. Sulfuric Acid, 50% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
18. Sulfuric Acid, 93% - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
19. Granular Quicklime - Bulk	\$ 135.00	\$ 216,000.00		NO BID		NO BID		NO BID		NO BID
20. Small Pebble Quicklime - Bulk		NO BID		NO BID		NO BID		NO BID		NO BID
21. Medium Pebble Quicklime - Bulk	\$ 133.00	\$ 118,370.00		NO BID		NO BID		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	UNIT	TOTAL		TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
WSSC (cont'd)										
22. Methanol - Bulk - Gal	\$ 1.98	\$ 2,079,000.00	\$ 2.18	\$ 2,289,000.00		NO BDI		NO BID		NO BID



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 5%		0%		0%		0%		0%		0%
Contract Increases by 10%		0%		0%		0%		0%		0%
Contract Increases by 15%		0%		0%		0%		0%		0%
Contract Increases by 25%		0%		0%		0%		0%		0%
Contract Increases by 40%		0%		0%		0%		0%		0%
Contract Increases by 50%		0%		0%		0%		0%		0%
Contract Increases by 75%		0%		0%		0%		0%		0%



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	BIDDER		BIDDER		BIDDER		BIDDER		BIDDER	
	Maryland Chemical Co. Baltimore, MD		Tilley Chemical Co. Baltimore, MD		Suffolk Sales & Service Suffolk, VA		env. Operating solutions Boure, MA		Chemicals Unlimited Hunt Vally, MD	
	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount	MAPT	Add'l Unit Price Discount
AWARDED BASE BID AMOUNT - Total Cost from Bid Forms A-F										
Contract Increases by 100%		0%		0%		0%		0%		0%